



Welcome to our: Autumn 2012 newsletter!

As P&G continue to go from strength to strength, we are pleased to publish the second edition of our bi-annual newsletter in preparation for another busy winter period.

Yacht Agency Business Continues to Grow

2012 has seen a number of new clients take advantage of P&G's yacht agency services including S.Y. Athena, M.Y. Northern Star, M.Y. Mirage, M.Y. Blanca, M.Y. Jade Mary, M.Y. White Cloud, S.Y. Cyrano De Bergerac, S.Y. Mystere and S.Y. Bliss.

We are also pleased to have welcomed back some familiar faces during the year including S.Y.'s Meteor, Twizzle, Mikado and William Tai among others. Gordon Percy of S.Y. Twizzle commented:

"We have now been using P&G for several years, and they always make our visits to Palma that much easier - Great service great team!"



Refit / Repair and Project Management

P&G are pleased to announce the signing of two new 40+ meter refit management projects for the 2012/13 winter period with two further contracts being close to completion. In addition to subcontractor selection, planning and logistics, P&G will also be administering a temporary import agreement on behalf of each boat allowing all refit costs incurred in each case including dockage to be invoiced without the addition of the current 21% I.V.A. sales tax. For more information on our Refit and Repair Management services or the temporary import procedure, please contact us directly at info@pandgyachting.com.

Rondal

P&G's dockside Rondal service has enjoyed another busy year with a number of new clients requesting spare parts or technical assistance with their Rondal equipment. In line with their current expansion, P&G invite you to take advantage of their new gas-strut 'pressure check and refill service' whatever type of struts you may have on board. Whether you are looking for a replacement grub screw or a full rig service and repaint, P&G will be happy to visit you to discuss your specific requirements.



Monaco Yacht Show

Alisdair Galbraith and Gareth Jones will be attending the Monaco Boat Show from 19th - 23rd September. If you would like to make an appointment to discuss your agency or refit / repair requirements then please contact us on (+34) 634 782 430.



P&G would like to thank all their clients and sub contractors for their support so far during 2012 and look forward to renewing old acquaintances, as well as welcoming new clients during the coming winter months.



The P&G Yachting client list includes the following yachts:

M/Y Harle	S/Y Tempest	S/Y Virgin Lucia
S/Y Ticketitoo	S/Y Maria Alba	S/Y Maria Cattiva
S/Y Red Sula	S/Y Chimera	S/Y Rosinante
S/Y Red Dragon	M/Y Bystander II	S/Y Foftein II
S/Y Infiniti	S/Y Unfurled	S/Y Boo Too
S/Y Twizzle	S/Y Fifty Fifty	S/Y Jaquelina
S/Y Mikado	S/Y Aphrodite	M/Y Ermis II
S/Y Satori	M/Y Ice3	S/Y Luskentyre
S/Y J One	S/Y Thula	M/Y Astralium
S/Y Ganesha	S/Y Meteor	S/Y Drumbeg
S/Y Open Season	S/Y Moonbird	S/Y Ethereal
S/Y Mariposa	S/Y Steadfast	S/Y Havana
S/Y Foftein	S/Y Ghost	S/Y Felicita West
S/Y Ngoni	S/Y Nephele	S/Y Blark Pearl
S/Y Scarena	S/Y Cinderella IV	S/Y Ludynosa G
S/Y Salperton	S/Y Konkordia	M/Y Tatoosh
S/Y Juliet	S/Y Georgiana	S/Y Ran
S/Y Saudade (Wally)	S/Y Southwind	S/Y Orion
S/Y Mirabella III	S/Y Grey Goose	S/Y Athena
S/Y Independence	M/Y Dardanella	M/Y Northern Star
S/Y Nirvana	S/Y Galaxia	M/Y White Cloud
S/Y Aurora M	S/Y William Tai	M/Y Mirage
S/Y La Cattiva	S/Y Saphir Bleu	M/Y Blanca
S/Y Hetairos	S/Y Anna Christina	S/Y Cyrano de Bergerac
S/Y Gloria	S/Y Opus V	

In addition to all of the above, P&G have also dealt directly with various shipyards & management companies across Europe including Burgess, Y.C.O, Dohle Yachts, Y.P.I., Royal Huisman, Contest Yacht, Oyster Yachts & McMaster Yachts among others.